

Appendix B

| Period | SBC No. of Agreements | SBC Average No. of Weeks | Scotland No. of Agreements | Scotland Average No. of Weeks |
|------------------------|--------------------------------------|---|---|--|
| 2011/12 | 78 | 100.2 | | |
| 2012/13 | 86 | 99 | 621 | 75.1 |
| 2013/14 | 81 | 79.7 | 572 | 68.4 |
| 2014/15 | 95 | 62.7 | 545 | 55.1 |
| 2015/16 -Q1 | 28 | 45.8 | 141 | 45.5 |